

News Release

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ANZ Institutional #1 for Overall Relationship Quality in Asia for six years

ANZ Institutional has for the sixth consecutive year maintained its No.1 position for Relationship Quality in Asia being named the Greenwich Quality Leader in the 2022 Asian Large Corporate Banking Study.

The Bank, which has a presence in 13 markets across Asia, was also awarded Overall Relationship Quality Leader in China and Hong Kong for the sixth year in a row and reclaimed its top position in Singapore.

ANZ Managing Director, International, Simon Ireland said: "These results show the investment in our people, our platforms and product capability has been well received by our customers and continues to strengthen our position in the market.

Our strategy in Asia is to support trade and capital flows around the region and as the most outward looking Australian bank it's pleasing to see it's valued by the market and continues to differentiate our proposition," Mr. Ireland said.

ANZ received the following Coalition Greenwich awards:

- Overall Relationship Quality Leader in Asia (6th year)
- Overall Relationship Quality Leader in Hong Kong (6th year)
- Overall Relationship Quality Leader in China (6th year)
- Overall Relationship Quality Leader in Singapore
- #1 for 'Ease of Doing Business' (Excellence Award)
- #1 for 'Coordinating of Product Specialists' (Excellence Award)
- #1 for 'Proactive provision of Advice' (Excellence Award)
- #1 for 'Ability to Streamline KYC Processes' (Excellence Award)
- #1 for 'Effective Senior Management Support' (Excellence Award)
- #1 for 'Timely Follow-Up' (Excellence Award)
- #1 for 'Frequency of Contact' (Excellence Award)
- #1 for 'Knowledge of International Banking Needs' (Excellence Award)
- Top 7 Corporate Bank for overall market penetration in Asia

In the 2022 Coalition Greenwich Asian Large Corporate Banking study, corporate executives rate relationship quality of a bank using a range of qualities, of which ANZ was awarded distinctive quality for 8 of the 12 Excellence Awards listed above.

The annual independent study interviewed 912 corporates with annual revenues of ~US\$500 million or more across Asia. Of more than 210 banks evaluated, ANZ was named one of the seven banks with distinctive quality.

For more information visit the Greenwich 2023 report [here](#).

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