

## News Release

For release: Thursday 3 November 2022

### Ten high-performing businesses selected for 2023 ANZ Business Growth Program

Ten high-performing small and medium sized enterprises (SMEs) have been selected to take part in the 2023 ANZ Business Growth Program, a nine-month intensive course designed to help businesses scale for growth.

Developed by Professor Jana Matthews, ANZ Chair in Business Growth at the Australian Centre for Business Growth (UniSA-Business), the program targets businesses with fewer than 200 employees and more than \$5 million in annual sales.

Isaac Rankin, Managing Director Commercial and Private Banking, ANZ said: "Helping our customers start, run and sustainably grow a business is core to what we do at ANZ.

"This program provides small and medium sized business leaders with the knowledge, skills, and tools required to scale their businesses in a sustainable way. The ten participants in this year's program have been selected because of their recent financial performance, eagerness to learn and desire to grow.

"There is a great breadth of customers this year with four in agriculture, two each in manufacturing and hospitality, and two which supply industrial equipment to large corporations. It is always interesting to see what they learn from each other," Mr Rankin said.

Program Director Dr. Jana Matthews said: "We believe that each CEO and each company we select has the potential for high growth. The CEOs and members of the executive teams who come to the programs learn and immediately apply the knowledge, skills and frameworks required to innovate, grow their companies, and expand nationally and globally.

"We are delighted that 98% of past participants say they'd recommend this program to other CEOs/MDs and executives who want to learn to grow. And we're also delighted that six of our new Growth Experts are CEOs who have completed the ANZ Growth Program, successfully exited their companies, and now want to teach other CEOs and executives what to do, when, why and in what order, so they too can learn how to grow their companies."

"The program began in 2014 and graduates of the nine-month program and one-day clinics who responded to our Growth Tracker study have generated more than \$1.3B in revenue, \$87M in profit, created 4529 new jobs and generated \$91M in export revenue since participating - proof that ANZ is enabling individuals and communities to thrive," Dr Matthews said.

Participating CEOs/MDs are required to nominate at least two members of their executive teams to join them in the three, three-day growth modules which provide a structured curriculum, face-to-face mentoring and coaching from Growth Experts who are current or former CEOs who have started, grown and exited their own companies.

#### **For media enquiries contact**

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## **2023 participants:**

### **Foamex**

Established in 1982, Australian owned and operated, Foamex is one of the country's largest manufacturers of polystyrene products, and a recognised leader in the development of new and innovative uses of expanded and extruded polystyrene, supplying a range of customized, engineered, and sustainable solutions/products to the construction, packaging, retail and creative industries.

### **Integrated Industrial Group**

Integrated Industrial is a specialist supplier to the resource sector delivering a complete supply solution to Australia's largest Mining, Oil & Gas and Offshore projects across Western Australia, Northern Territory, Africa and Asia. Based in Perth, WA, Integrated Industrial is engaged with many major projects across the country and holds a significant number of preferred supplier contracts with blue chip and mid cap customers.

### **Green Endeavour**

Green Endeavour are fresh produce and gourmet food specialists, highly respected within their market sectors through innovation, quality, networking, experience, and education. Green Endeavour supplies some of the best restaurants, cafes, bars, independent grocers and retailers throughout Southeast Queensland, New South Wales and beyond. The owner-operated business has become an iconic market leader through its reputable brands, Suncoast Fresh and Fruitlink.

### **Young Folk Co**

Forming in early 2021, Young Folk Co employs over 150 people across 6 businesses in the Food and Beverage industry. With interests in coffee, wine, fast food and everything in between. This dynamic and forward-thinking group are what we say we are. In name and nature, Young Folk Co is determined to make its stamp on hospitality.

### **Freycinet Marine Farm**

Freycinet Marine Farm is a fully vertically integrated multi species aquaculture operation geared to provide year-round quality produce to its two sales outlets and various wholesale channels. The business also offers multiple retail and wholesale agritourism products through its contract tour operators and its own wholesaler relationships. The business also has a rapidly growing value-added product range being distributed throughout Tasmania through a premium end independent supermarket chain.

### **AgBoss Australia Pty Ltd**

AgBoss is a second-generation advanced manufacturing company with elite capabilities in plastic and steel production. Offering services across product design, marketing, and logistics, AgBoss is your partner in Agricultural, Lifestyle and Commercial OEM products. AgBoss – Get the Job Done!

### **Ndevr Environmental**

Ndevr Environmental is a climate change and human rights advisory firm, focused on accelerating the economy's transition to a sustainable, net zero future. Its core services are focused on mitigating the impacts of climate change and helping business transition to an equitable, sustainable, and regenerative future and include decarbonisation and net zero pathways, energy and renewables, audit and assurance, strategy and business case development, policy, responsible investment, environmental, social and governance and modern slavery.

### **BreedELITE**

BreedELITE is an integrated software and technology ag-tech company providing an integrated system that enables sheep farmers to turn data in to profit, faster. The BreedELITE Sheep System is a complete sheep data collection, management and technology system incorporating software, technology, training, and support, making sheep farming easier, more profitable, and more enjoyable.

### **Cairns Adventure Group**

Cairns Adventure Group is a proud, locally owned and operated enterprise making memories through adventurous exploration of the natural world. Catering to people of all ages, abilities and interests, it encompasses six of Cairns' leading adventure tourism companies. Foaming Fury white water rafting for beginners and intermediates, Raging Thunder rafting on the world famous Tully River for intermediate and advanced rafters. Waterfall Wanderers tropical Tablelands day tour, Active Tropics Explorer tours to Cape Tribulation and the Daintree Rainforest, Aussie Drifterz, Cairns' original river tubing and RnR mini expeditions for outdoor enthusiasts wanting to hike, packraft or heli raft.

### **Global Machinery Sales**

Global Machinery Sales supplies the Australian arbor, forestry, access, and construction industries with quality spider lifts, commercial woodchippers, stump grinders, spider cranes and forestry mowers, from leading global brands such as CMC, Först, BG Lift, Rayco, and Morbark.