

## News Release

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### **ANZ ranked #1 by Institutional customers five years in a row**

#### **-Awarded 2022 Greenwich Quality Leader in Asian Large Corporate Banking -**

ANZ Institutional has preserved its top ranking for overall relationship quality in Asia for its fifth consecutive year, according to the 2022 Coalition Greenwich Asian Large Corporate Banking study.

The annual independent study interviewed ~920 companies with annual revenues of ~US\$500 million across Asia.

ANZ also received the following Coalition Greenwich awards:

- Overall Relationship quality leader in Hong Kong for the 5<sup>th</sup> consecutive year
- Overall Relationship quality leader in China for the 5<sup>th</sup> consecutive year
- #1 for 'Ease of Doing Business' (Excellence Award)
- #1 for 'Provision of Advice' (Excellence Award)
- #1 for 'Ability to Streamline KYC Processes' (Excellence Award)

ANZ Managing Director, International, Simon Ireland said: "To be recognised by our Institutional customers for our quality support is a huge coup and testament to our strategy of developing meaningful relationships with our customers who are looking to move goods and capital around the region and into our home markets of Australia and New Zealand.

"The preferences of our customers in Asia continue to shift and the pandemic has only intensified the pace of those changing needs, these strong results show us we're focusing in the right areas while indicating where to invest to grow our business," said Mr Ireland.

In the 2021 Coalition Greenwich Asian Large Corporate Banking study, corporate executives rate relationship quality of a bank using a range of factors, including ease of doing business, willingness to lend, provision of ideas and advice and demonstrating knowledge of clients' international and transaction banking needs.

For more information visit the [Greenwich 2022 report here](#)

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