

## News Release

For release: 8 February 2022

### **Nine SME companies selected for 2022 ANZ Business Growth Program**

ANZ today named the nine high performing small and medium sized enterprises (SMEs) selected to take part in the 2022 ANZ Business Growth Program, a nine-month intensive course aimed to help businesses build the foundations for long-term growth.

Developed by Professor Jana Matthews, ANZ Chair in Business Growth and Director of the Australian Centre for Business Growth at the University of South Australia-Business, the program targets ANZ business customers with fewer than 200 employees and more than \$5 million in annual sales.

Isaac Rankin, Managing Director Commercial and Private Banking, ANZ said: "Helping our customers start, buy and sustainably grow a business is at the core of our Commercial business at ANZ.

"This program equips small and medium business leaders with the tools and skills needed to scale their businesses in a sustainable way. The nine participants on this year's program have been selected because of their recent business performance and eagerness to learn and grow.

"Six of the nine business selected are in either construction, freight or logistics, which reflects the growth these industries have experienced through the pandemic," Mr Rankin said.

The eight companies that participated in the first year of the ANZ Business Growth program in 2015 have since recorded an aggregate increase in revenue of 389%, 402% in profit, created 1,754 new jobs and are now exporting to 104 countries.

Program Director Dr. Jana Matthews said: "We believe that each company we select has the potential for high growth. Some are family businesses, but each person who comes to the program is excited and eager to acquire the knowledge, skills and frameworks required to innovate, grow their companies, and expand nationally and globally.

"We are delighted that 98% of the past participants say they'd recommend this program to other CEOs/MDs and executives who want to learn to grow. And we're proud to note that several of our new Growth Experts are former CEOs who have been through our programs, successfully exited their companies, and now want to teach other CEOs and executives what to do, when, why and in what order so they too can learn how to grow their companies.

Providing support for the ANZ Chair in Business Growth and this program are just two of the ways ANZ is achieving its mission of enabling individuals and communities to thrive," Dr Matthews said.

The CEOs/MDs of each selected company are required to nominate at least two other members of their executive teams to participate in the three, three-day growth modules where 8 – 10 companies are taught a structured curriculum based on what they need to know and do to grow. Company teams also receive face-to-face mentoring and coaching

from Growth Experts, who are current or former CEOs who have started, grown and exited their own companies.

**For media enquiries contact**

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**2022 participants:**

**[Milawa Transport Services Group](#)**

Miltrans is a general freight interstate line haul transport company based in Corowa NSW with a wine industry and glass bottle specialisation operating 17 B Double prime movers servicing Adelaide, Sydney and Brisbane.

**[Danterr Pty Ltd](#)**

Danterr is a national concrete and construction products supply company, sourcing and distributing products to Australia's largest construction projects – projects that are meeting Australia's infrastructure and public work's needs.

**[Gewurzhaus](#)**

Gewürzhaus is a Melbourne-grown, family-owned retailer offering over 300 spices, salts and teas from around the world, milling and blending over 100 proprietary blends for their 11 interactive, self-scoop stores, supported by a high-quality home and gift wares offering.

**[Link Cold Storage & Transportation](#)**

Link Cold Storage & Transportation is an Australian family-owned business specialising in both niche areas as well as transporting niche type products with the ability to do it with a large personal service.

**[Virtue Homes](#)**

Virtue Homes is a building company producing around 80-90 new custom designed homes and small commercial projects.

**[SA Construct Pty Ltd](#)**

SA Construct is an award-winning leader in architectural external cladding and commercial roofing in South Australia.

**[Thrive Media & Communications](#)**

Thrive is a public relations agency providing communications consultancy services to local and global brands across Australia and New Zealand.

**[Physio Plus Group](#)**

Physio Plus are a group of allied health clinics currently situated in Queensland and Victoria and provide a range of services including sports injury management, musculoskeletal physiotherapy, occupational therapy, orthopaedic rehabilitation, occupational health, exercise physiology and care for women's and men's health.

**[Hully](#)**

Hully is a project and construction management company, specialising in structural concrete for the civil and commercial construction industry